

 Aram



# COMPANY PROFILE



## ABOUT US

Rising to Excellence in Workforce Solutions: Introducing Aram Solutions Company (O&M) emerging as services provider organization operating from the EASTERN Province Al Khobar, the heart of oil industry in the Kingdom of Saudi Arabia. It is a rapidly expanding organization offering a wide range of support services in terms of providing Professional, Technical & Non-technical Services including manpower and operational support in the areas of Oil & Gas, Petrochemical, Industrial, IT & Consulting, Construction, General Contracting, Shut-down Maintenance and General Services. We stand tall as a comprehensive one-stop shop for clients, offering exceptional services and unparalleled expertise.

Recognized as the leading choice for human resource provisioning contracts within the Kingdom, Aram Solutions Company (O&M) aspires to become a beacon of excellence in the fields of manpower provisioning, operations and consultancy solutions. We are driven by a relentless commitment to delivering superior outcomes, exceeding expectations, and empowering our clients to achieve remarkable success.

Join us at Aram Solutions Company (O&M) as we embark on this journey of excellence, hand-in-hand with our valued clients. Together, we will unlock the true potential of your manpower and propel your organization to new heights.



### OUR VISION

Aram Solutions Company (O&M) stands committed to a singular vision to become the market leader in manpower provisioning solutions, operational services, and consultancy management across diverse sectors within the Saudi Arabia.



### OUR MISSION

Our mission is simple yet profound: to meet the diverse needs of our clients by providing exceptional services to empower organizations and elevate customers' experience in the human capital services market, through a diverse workforce comprising both Saudi nationals and expatriates.

## Chairman message

This digital transformation is set to enable us to serve you more efficiently and effectively. Additionally, we are placing a strong emphasis on diversity, particularly as it relates to sourcing and developing the talents.

Our entire philosophy is driven by a profound belief in the potential for excellence and innovation within our Kingdom. As such, we aim to support both local and foreign businesses and individuals by sourcing the right assistance and advancing the nation's progress by contributing to realized the Saudi Arabian Kingdom's Vision 2030, and bring added value to the national economy. We also look forward to it becoming a course through which the company, with its executive management and distinguished team, can become one of the major leading companies in fulfilling the kingdom's ambitions and aspirations. As we forge ahead in this direction, we are excited about the endless possibilities that await us.



## OUR CORE VALUES



We are driven by passion and fueled by our dedicated team who are fully experienced more than a decade and Human Capital, Compliance and Serving our clients to keep pace with the kingdom's rapidly growing economy.



Respect for employee rights is our core value, aligned with the Compliance and Ministry of Labor regulations.



Our commitment to ethical conduct and open communication is evident in every aspect of our work, solidifying the strength of our mission



Matching the Kingdom's rapid stride, our passion and steadfast workforce propel us forward



Our comprehensive HR solutions are built upon the foundation of an east to navigate framework characterized by flexible contracting terms, financial support options, exceptional pre and post service customer care.



We ensure our clients have a clear understanding of the entire process, as well as applicable terms and conditions, prior to formalizing an agreement



# Manpower Provisioning

## Current Competencies

- Staff provisioning
- Staff selection
- Temporary staffing
- Visa processing
- Global mobility procedures
- Regular status reports
- Medical examination and insurance
- Insurance registration in GOSI (General Organization for Social Insurance)
- Payroll management
- Post-contract follow-up, mediation, and CRM



## Employee Benefits

- Healthcare for employees and their families, through signing with the best insurance companies
- Banking facilities, such as personal loans for employees, through signing with Saudi banks
- Exclusive employees discounts across a bundle of products, through signing with the biggest stores in the kingdom

## EOR (Employment of Record) Services

Aram Solutions Company (O&M) provides specialist business consulting to support your organization in the short, medium, or long term. Companies today face a range of challenges and we can provide you with the required skills and solutions to overcome these obstacles. The key to our working style is to start by understanding the issues that your business is facing, then bring on board experts to provide the precise corporate consultancy to support your requirements. We work with you to propose solutions that answer your needs.

We provide a comprehensive range of business consulting services in the areas of financial management, human resources, operations, performance efficiency and strategy.

### **Our approach to providing consulting services**

We understand that no two organizations are exactly the same, which is why our professional business consultants will tailor their advice and solutions according to your specific requirements. Whether you are seeking assistance regarding HR, Accounting, broader business strategy consulting, our team of experts are on hand to provide the service you need. A key pillar of our philosophy is maintaining open and honest communication at all times. We believe that should start from our very first conversation and continue throughout the entirety of our collaboration. We also appreciate that you may require business consultancy services for divisions across multiple territories.



## Partnering with Aram

- Customized Solutions: Tailored recruitment strategies to meet unique business requirements from across a worldwide network of international offices.
- Responsive Team: Streamlined processes and continuous client engagement ensuring a faster time-to-hire without unnecessary delays.
- Cost Optimization: Efficient utilization of professional contingent workers to reduce operational costs.
- Quality Assurance: Rigorous pre-screening and technical testing, ensuring high-quality, culturally aligned candidates.
- Market Insight: Leveraging industry expertise for informed decision-making.
- Flexibility: Adaptability to changing needs and unforeseen circumstances.
- Strategic Partnership: A collaborative approach for establishing long-term, mutually beneficial relationships.
- Our services are meticulously crafted to minimize costs, expedite the adoption of new technologies, and enhance efficiency for you.

## Aram entails



### Customized Solutions

Tailored recruitment strategies to meet unique business requirements from across a worldwide network of over 45 international offices.



### Cost Optimization

Efficient utilization of professional contingent workers to reduce operational costs.



### Market Insight

Leveraging industry expertise for informed decision-making.



### Responsive Team

Streamlined processes and continuous client engagement ensuring a faster time-to-hire without unnecessary delays



### Quality Assurance

Rigorous pre-screening and technical testing, ensuring high quality, culturally aligned candidates.



### Flexibility

Adaptability to changing needs and unforeseen circumstances.



### Strategic Partnership

A collaborative approach for establishing long-term, mutually beneficial relationships.

# Sectors Serving



Banking



Hospitality Sector




Health Sector




Logistics Sector




Information Technology



Industrial Sector



Construction Sector



Government Sector



# Sales & Contracting Process



## Vendor Qualifications & Accreditations

- Saudi Aramco



## CONSULTANCY SERVICES

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## CONSULTANCY SERVICES

### Our specialist consulting services

Below is an overview of the business consultancy services that Aram Solutions Company (O&M) can offer your organization:

### Financial Advisory Services

- Bookkeeping
- Budget preparation
- Accounting assistance
- Account systems design
- Accounting manuals
- Payroll services

### Integrated HR Business Solutions

- Strategic planning
- Human Capital
- People Management
- HR and organizational
- Labor Laws & Compliance.



## CONSULTANCY SERVICES

### GRO Services

#### Government Relation Officer Services in Saudi Arabia

The most efficient route to set up your business in Saudi Arabia effortlessly.

Empower your business journey in KSA with ARAM, your trusted partner for comprehensive solutions in company setup, GRO services, visa processing, and beyond.

#### The Role of GRO Services Provider

The Government Relation Officer in Saudi Arabia processes and carries out all legal matters relating to visas, permits, licenses, and registration of employees, liaising with government departments and agencies in Saudi Arabia.

An effective GRO service provider assures you the right business structure and a completed company setup. It will help avoid unnecessary fines and ensure compliance with government investment laws.



# Contact us

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